

# CarFacts 1st Annual Celebration!

## Meet but a few of our satisfied CarFacts customers!



"Thanks, Ken! You saved me a ton. I'll never buy a car again without it!"

*Tony Marshall*



"Ken Elkins was super! He was so helpful, efficient and friendly. CarFacts saved me over \$700!"

*Melanie D. Stevenson*



"I felt like I was somebody when I went to purchase my car. With all the information I received, I felt like I had the upper hand. To me CarFacts is a BIG PLUS!"

*Denise James*

*"Thank you to our members who have offered us feedback, shown their trust in this program as a true money saver, and displayed their ability to wrap-up the deal at the car lot through new car buying negotiating skills."*

This year marks the end of a successful venture into RCFCU's CarFacts Auto Advisory Center. The CarFacts Center, located at the Whitaker Park branch, has become a service some members have really benefited from — everything from assistance with negotiating skills to determining affordable payments and financing alternatives. Our Auto Advisor, Ken Elkins, has proved to these "believers" sure ways of getting substantial savings by providing the straight facts on car buying,

the real cost of new cars, and not just what the window sticker says, with the best financing available. Ken can tell you the dealer's cost of a new car, and the real worth of a used car. As the complete library at Whitaker Park develops, maintenance histories and safety records will help you determine which car best suits your needs. Also available is consumer information about cars, rebate information, recall information, the Member Information Exchange and Auto Ad analysis.

## Special Offer! Special Offer! Special Offer!

*As a special limited time promotion from October 1 through December 31 when you use the CarFacts Program and submit a preapproved loan application, we will give you a limited edition ball cap at your RCFCU loan closing!*